State of the Market & Outlook

January 2025



Backdrop



Global Equity Market Performance

Global Indices	1M Returns (%) - USD Terms	1M Returns (%) - Local Currency Terms	12M Returns (%) - USD Terms	12M Returns (%) - Local Currency Terms
MSCI World Index	-2.7	-2.7	17.0	17.0
MSCI Emerging Markets Index	-0.3	-0.3	5.1	5.1
MSCI EM Asia Index	0.2	0.2	10.0	10.0
MSCI EM BRIC USD	-0.6	-0.6	7.7	7.7
MSCI India Index	-2.8	-1.6	11.2	14.3
Dow Jones Industrial Average	-5.3	-5.3	12.9	12.9
NASDAQ Composite Index	0.5	0.5	28.6	28.6
Nikkei 225	-0.6	4.4	6.8	19.2
CAC 40	-0.1	2.0	-8.5	-2.2
FTSE 100 Index	-3.0	-1.4	3.7	5.7
Deutsche Boerse AG German Stock Index DAX	-0.2	1.4	11.7	18.8
Ibovespa Brasil Sao Paulo Stock Exchange Index	-6.5	-4.3	-29.5	-10.4
Shanghai Shenzhen CSI 300 Index	-0.3	0.5	11.6	14.7
Hang Seng Index	3.4	3.3	18.3	17.7
NSE Nifty 50 Index	-3.2	-2.0	5.8	8.8
NIFTY Midcap 100	0.2	1.4	20.4	23.9
NIFTY Smallcap 100	-0.6	0.6	20.5	23.9

Source: Bloomberg, Data as of December 2024.



Indian Equity Market Performance

Index	MoM (%)	YoY (%)
NSE Nifty 50	-2.0	8.8
Auto	-2.3	22.3
Bankex	-2.6	6.2
Capital Goods	-4.1	21.8
Consumer Durables	3.1	28.9
Financial Services	-1.7	8.8
FMCG	-2.1	1.5
Healthcare	3.7	43.5
Industrials	-2.4	28.4
<u>IT</u>	0.9	19.9
Metal	-5.4	7.0
Oil & Gas	-2.8	13.2
Realty	3.4	33.1
Telecom	-2.5	25.8
Utilities	-6.6	13.0

Note: BSE Sectoral Indices, Data as of December 2024.



Key Trends







India Govt Bond Generic Bid Yield 10 Year

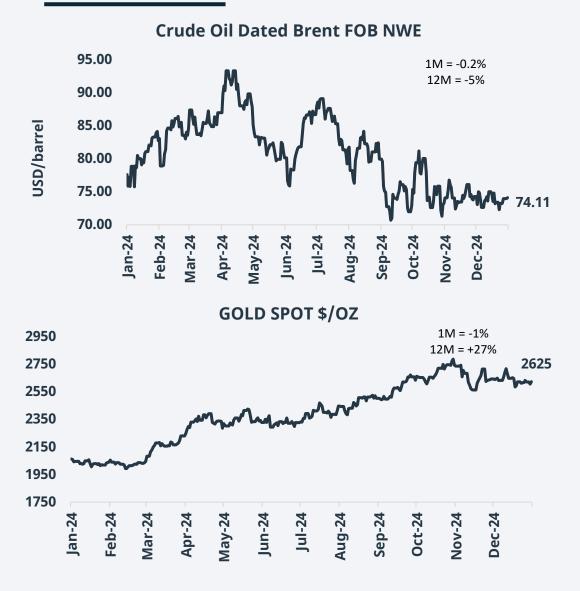


India NSE Volatility Index.





Key Trends



FTSE/CoreCommodity CRB Excess Return Index



DOLLAR INDEX SPOT





Indian Business Expectations & Consumer Sentiment

Financial And Business Conditions In Country In Next 12 Months



Business Conditions - 'Net response' is the difference between the percentage of respondents reporting optimism and those reporting pessimisms. It ranges between -100 and 100. Any value greater than zero indicates expansion/ optimism and values less than zero indicate contraction/ pessimism.

Index consumer sentiments



Consumer Sentiment Indices (Base Sep-Dec 2015 = 100)



Outlook



Key Positives & Risks

POSITIVES

- ✓ Robust balance sheets of corporates & banks
- ✓ Solid relative macro-economic fundamentals
- ✓ Expectation of broadening capital investment
- ✓ High sustainable potential growth rate
- ✓ Resilient domestic flows

RISKS

- x Volatile geopolitics + Trump induced uncertainty
- x Recent growth slowdown, particularly in urban markets
- x Competitive welfarism, compulsion of coalition politics
- x High valuations with pockets of euphoria
- x Excessive supply of equity in a short time frame
- x Impact on foreign flows due to US/China factors

Largecap likely to remain attractive from the risk-reward perspective compared to mid and smallcaps.



Key Sectoral Positioning

OVERWEIGHT

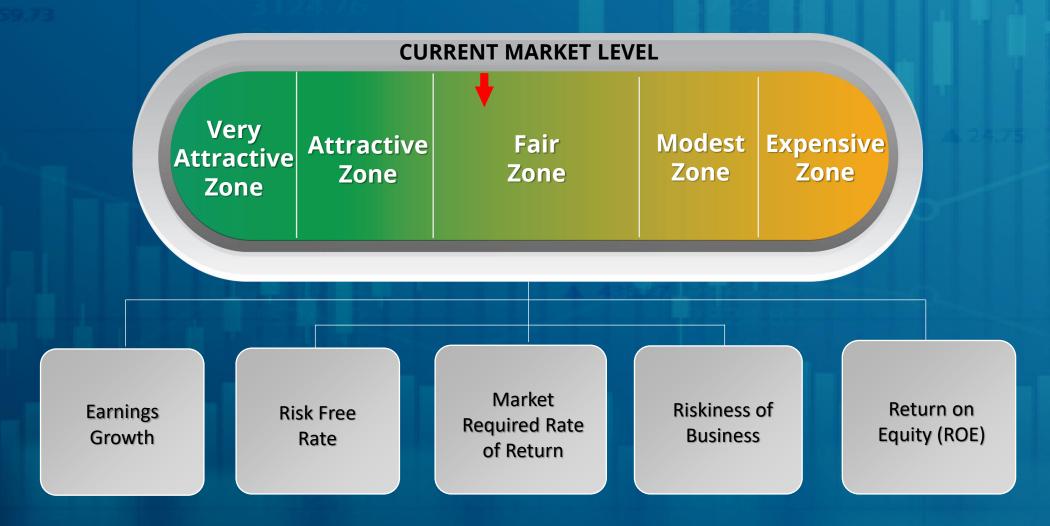
- □ **Consumer Discretionary:** Favorable base and improving demand provides attractive risk-reward for the sector
- ☐ Capital Goods/Industrials: Significant under-investing in the past in select sub-segment has exacerbated demand-supply imbalance. Defense, Power T&D subsegments look attractive.
- ☐ **Healthcare:** Positive industry development in US & margin tailwinds provide attractive risk-reward
- ☐ **Information Technology:** Improving future demand outlook along with reasonable valuations
- **Telecom:** Recent Average Revenue Per User increases may lead to higher accruals in profitability and cashflows

UNDERWEIGHT

- □ **Consumer Staples:** No meaningful improvement visible in the overall demand scenario. Quick commerce may put pressure on margins.
- ☐ **Financials:** Limited triggers with best of the cycle credit costs, ROEs behind us
- ☐ **Energy:** Weak global demand environment leading to uncertainty in prices



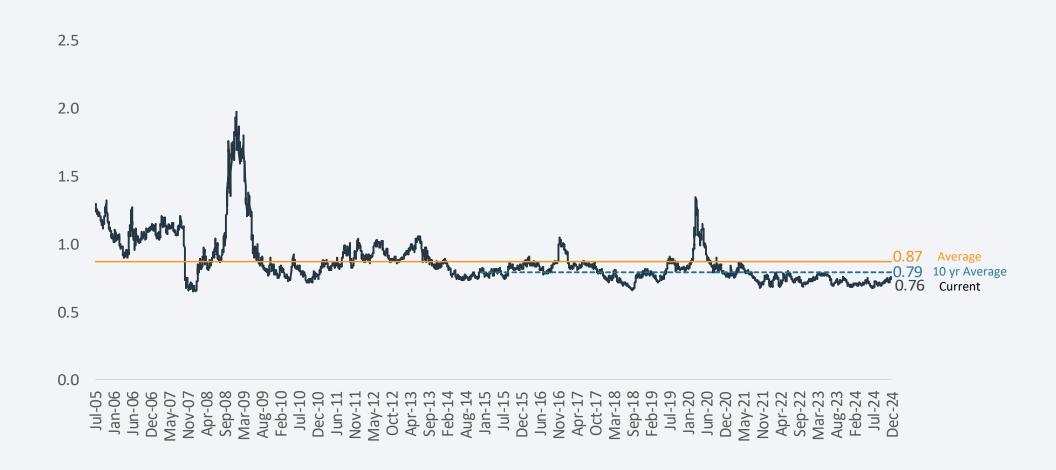
The Fair Value Spectrum- 5y view



Source: Union AMC Internal Research, Bloomberg; Data as on December 30, 2024

Disclaimer: Past performance may or may not be sustained in future. The Fair Value Spectrum only depicts our Fund House view on the current equity market environment, and should not be construed as any indication of guaranteed returns or future returns. This information alone is not sufficient and should not be used for the development or implementation of an investment strategy. While utmost care has been exercised while preparing the data, the Sponsors/ Asset Management Company/ Trustee Company/ their associates/ any person connected with it, do not warrant the completeness or accuracy of the information and disclaim all liabilities, losses and damages arising out of the use of this information. The recipients of this material should rely on their investigations and take their own professional advice.

Earnings Yield of Nifty 50 vs 10 Year Gov Bond Yield





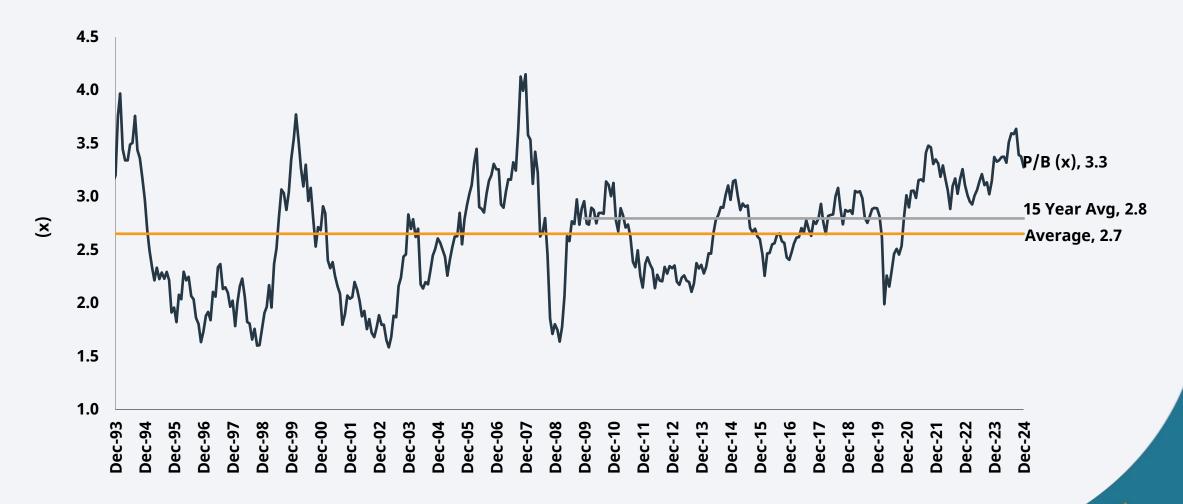
SENSEX P/E - 1 Year Forward





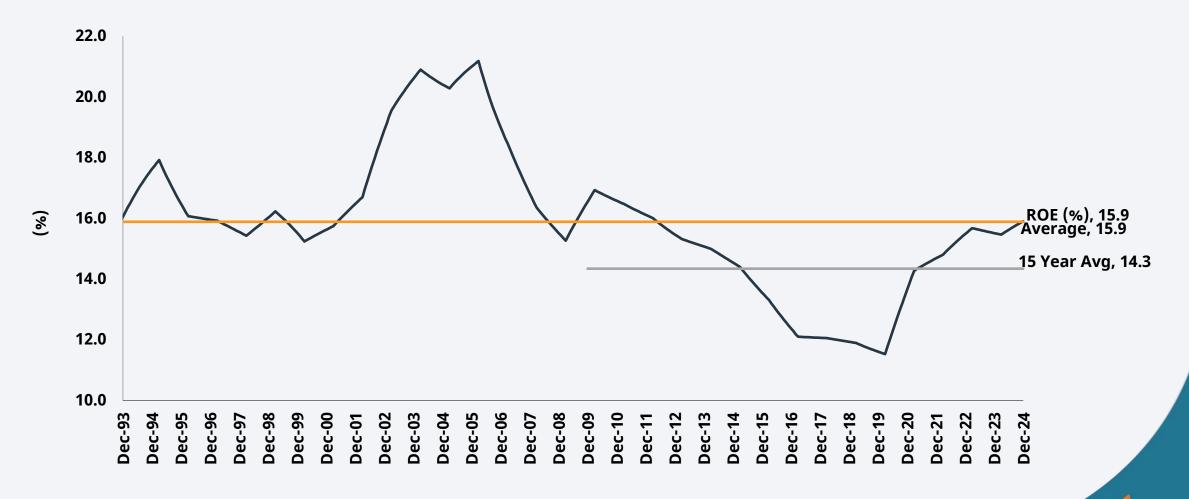
Source: Motilal Oswal Financial Services Limited

SENSEX P/B - 1 Year Forward





SENSEX ROE (%) – 1 Year Forward





Source: Motilal Oswal Financial Services Limited

Breakup of Returns - Nifty 50

	Nifty	% change	EPS 1yr Rolling Forward	% change	P/E 1yr Rolling Forward	% change
Now	23,645		1,214		19.5	
1m ago	24,131	-2%	1,204	1%	20.0	-3%
3m ago	25,811	-8%	1,207	1%	21.4	-9%
6m ago	24,011	-2%	1,170	4%	20.5	-5%
1yr ago	21,731	9%	1,079	13%	20.1	-3%
3yr ago	17,354	36%	837	45%	20.7	-6%
5yr ago	12,168	94%	661	84%	18.4	6%

The above table shows the breakup of Historical Nifty Returns in EPS change and Valuation change

Source: Bloomberg, Data as of December 2024.

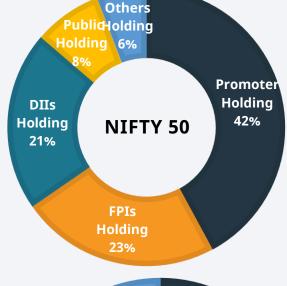


Demand & Supply of Equities

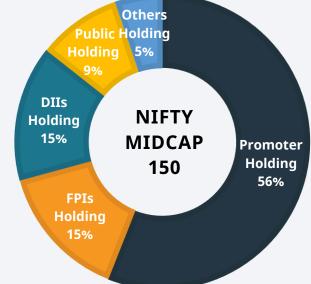


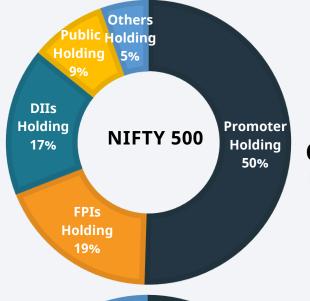
Who Owns Corporate India?

Market Capitalisation: USD 2.5 trillion

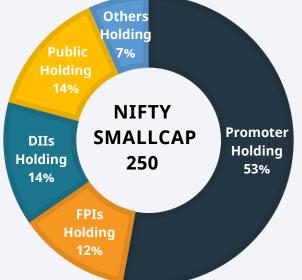


Market
Capitalisation:
USD 1.1 trillion





Market
Capitalisation:
USD 5.1 trillion

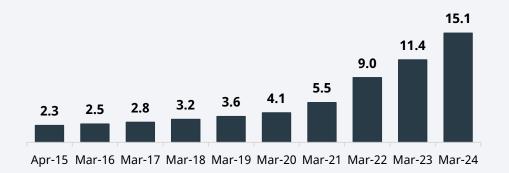


Market Capitalisation: USD 0.6 trillion

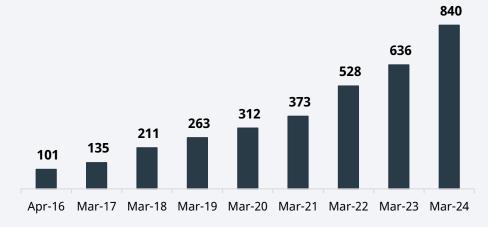


Growing Salience of Domestic Investors

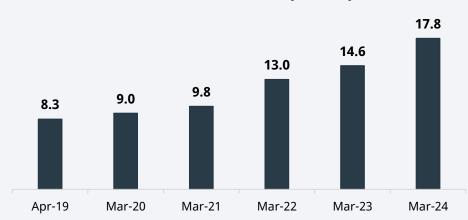
Number of Investors Accounts - Demat Accounts (in Crs)



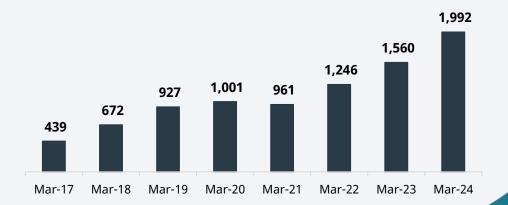
No. of SIP Accounts in Lakhs



MF - No. of Folios (in Crs)

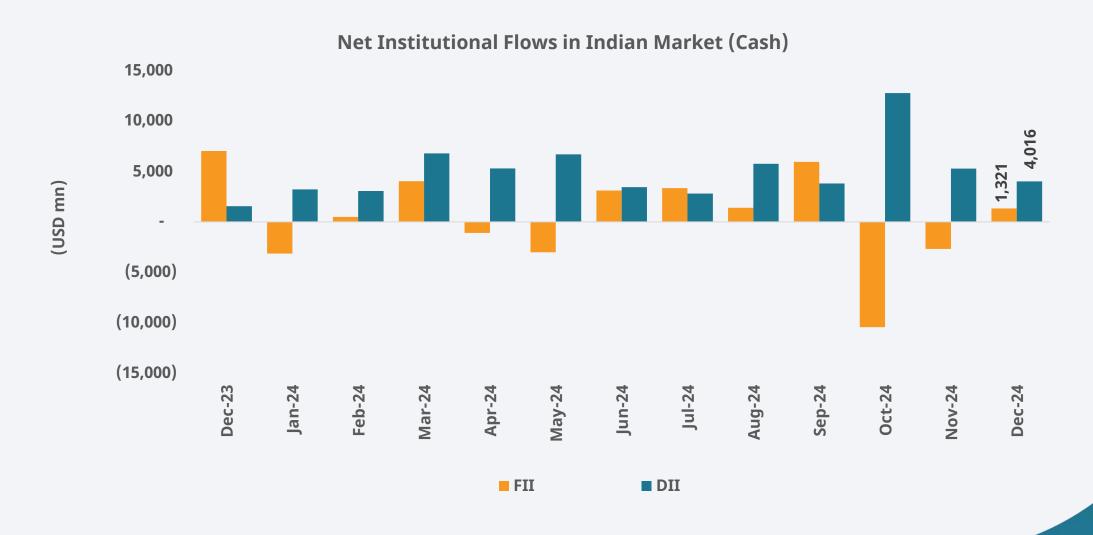


Annual - SIP Contribution (Rs. bn)



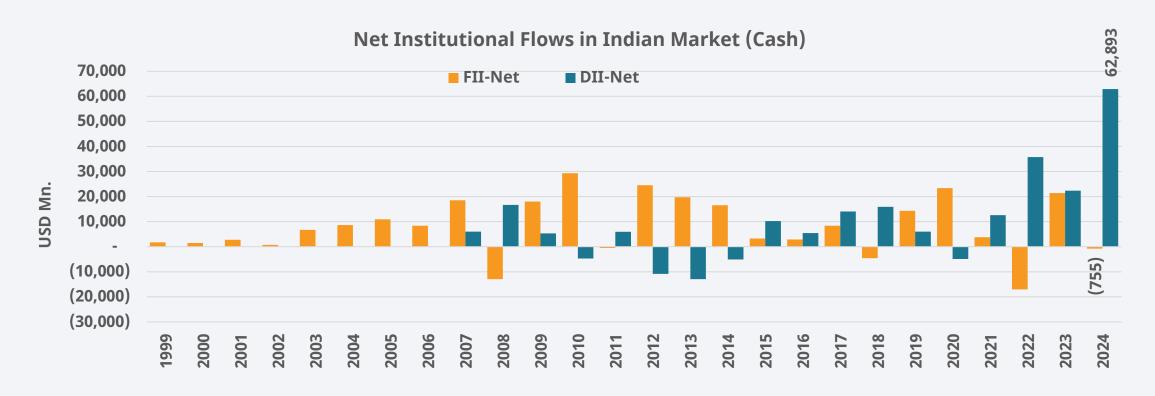


Demand: Monthly Institutional Flows Data





Demand: Annual Institutional Flows Data



	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
FII % of Mkt cap**	NA	0.8%	2.1%	0.6%	4.2%	3.3%	2.7%	1.4%	1.8%	-1.2%	2.0%	2.1%	0.0%
DII % of Mkt cap**	NA	NA	NA	NA	NA	NA	NA	NA	0.6%	1.6%	0.6%	-0.3%	0.4%
	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
FII % of Mkt cap**	2.1%	1.8%	1.2%	0.2%	0.2%	0.4%	-0.2%	0.7%	1.2%	0.1%	-0.5%	0.6%	0.0%
DII % of Mkt cap**	-0.9%	-1.2%	-0.4%	0.7%	0.4%	0.7%	0.7%	0.3%	-0.2%	0.4%	1.1%	0.6%	1.2%



New Supply

Issue Size (\$ bn)	IPOs	FPO	QIPs	OFS	Right issue	India Promoter/VC/PE Sell downs*	Total
2012	1	0	1	5	1	0	8
2013	0	1	1	4	1	1	9
2014	0	0	5	1	1	3	10
2015	2	0	3	6	2	6	18
2016	4	0	1	2	0	3	9
2017	10	0	9	5	1	13	38
2018	5	0	3	5	3	6	21
2019	2	0	5	9	8	11	34
2020	4	2	11	3	9	16	44
2021	16	0	6	3	4	15	44
2022	8	0	1	1	1	10	21
2023	6	0	6	2	1	20	36
2024	19	2	16	4	3	32	76



Supply & Institutional Demand

(\$ bn)	Institutional Demand (FII & DII)	New Supply
2012	14	8
2013	7	9
2014	11	10
2015	13	18
2016	8	9
2017	22	38
2018	11	21
2019	20	34
2020	18	44
2021	16	44
2022	19	21
2023	44	36
2024 (upto Dec 2024)	62	76



Long Term Historical Market Trends

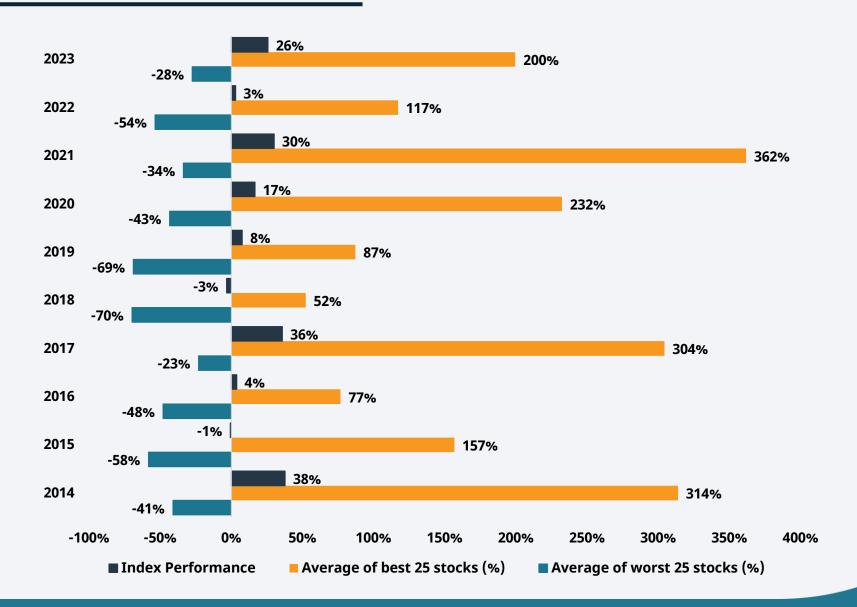


Evolution Of Sensex

1986 (January)	1996 (March)	2006 (March)	2016 (March)	2024 (March)
ACC	ACC	ACC	Adani Ports & Special Economic Zone	Asian Paints
Ballarpur Industries	Aditya Birla Nuvo	Ambuja Cements	Asian Paints	Axis Bank
Bharat Forge	Ballarpur Industries	Bajaj Holdings & Investment (Bajaj Auto)	Axis Bank	Bajaj Finance
Bombay Dyeing	Bharat Forge	BHEL	Bajaj Auto	Bajaj Finserv
Ceat	Bombay Dyeing	Bharti Airtel	Bharti Airtel	Bharti Airtel
Century Textiles	Ceat	Cipla	BHEL	HCL Technologies
Grasim Industries	Century Textiles	Dr Reddy's Laboratories	Cipla	HDFC Bank
Great Eastern Shipping	Cummins India	Grasim Industries	Coal India	Hindustan Unilever
GSK	Futura Polyesters	HDFC Bank	Dr Reddy's Laboratories	ICICI Bank
Guj. State Fertilizers	Glaxosmithkline	Hero MotoCorp	GAIL India	IndusInd Bank
Hindustan Aluminium	Grasim Industries	Hindalco Industries	HDFC	Infosys
Hindustan Lever	Great Eastern Shipping	Hindustan Unilever	HDFC Bank	ITC
Hindustan Motors	Gujarat State Fertilizers & Chem	HDFC	Hero MotoCorp	JSW Steel
Indian Hotels Co	Hindalco Industries	ICICI Bank	Hindustan Unilever	Kotak Mahindra Bank
Indian Organics	Hindustan Motors	Infosys	ICICI Bank	Larsen & Toubro
Indian Rayon	Hindustan Unilever	ITC	Infosys	Mahindra & Mahindra
ITC	Indian Hotels Co	Larsen & Toubro	ITC	Maruti Suzuki India
Kirloskar Cummins	ITC	Maruti Suzuki India	Larsen & Toubro	Nestle India
Larsen & Toubro	Larsen & Toubro	NTPC	Lupin	NTPC
Mahindra & Mahindra	Mahindra & Mahindra	ONGC	Mahindra & Mahindra	Power Grid Corp of India
Mukand Iron	Mukand	Ranbaxy Laboratories	Maruti Suzuki India	Reliance Industries
Nestle	Nestle India	Reliance Industries	NTPC	State Bank of India
Peico Electronics	Philips Electroics India	Reliance Infrastructure	ONGC	Sun Pharmaceutical Industries
Premier Auto	Premier	Satyam Computer Services	Reliance Industries	Tata Consultancy Services
Reliance Industries	Reliance Industries	State Bank of India	State Bank of India	Tata Motors
Siemens	Siemens	Tata Consultancy Services	Sun Pharmaceutical Industries	Tata Steel
Tata Motors	Tata Motors	Tata Motors	Tata Motors	Tech Mahindra
Tata Power	Tata Power	Tata Power	Tata Steel	Titan
Tata Steel	Tata Steel	Tata Steel	Tata Consultancy Services	UltraTech Cement
Voltas	Voltas	Wipro	Wipro	Wipro



Dispersion of Stocks Returns





Return Distribution - Sensex

Historically, Indian Equities (represented by Sensex) have delivered positive returns in 35/45 years.

Average	-14
Median	-16
Times -ve	9
2215	_
2015	-5
2011	-25
2001	-18
2000	-21
1998	-16
1996	-1
1995	-21
1987	-16
1986	-1
Year	%
-30	to 0

Median		10	
Times +ve	Times +ve		
2024		8	
2023		19	
2022		4	
2021		22	
2020		16	
2019		14	
2018		6	
2017		28	
2016		2	
2014		30	
2013		9	
2012		26	
2010		17	
2004		13	
2002	4		
1997		19	
1994		17	
1993		28	
1989		17	
1984		7	
1983		7	
1982		4	
1980		25	
Year		%	
0.4	_	30	

Average

Average	7.7				
Median	47				
Times +ve	7				
2007	47				
2006	47				
2005	42				
1992	37				
1990	35				
1988	51				
1981	54				
Year	%				
30	30 to 60				

Average	79	
Median	81	
Times +ve	5	
2009	81	
2003	73	
1999	64	
1991	82	
1985	94	
Year	%	
	,,	
>	60	

Source: Bloomberg, Internal Research; *Data till December 31, 2024.

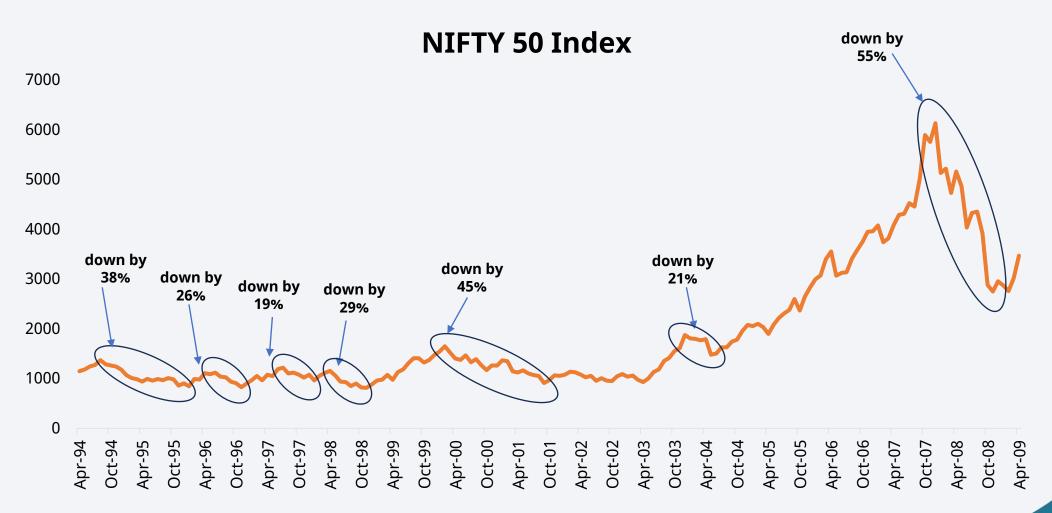


Times -ve

2008 **Year**

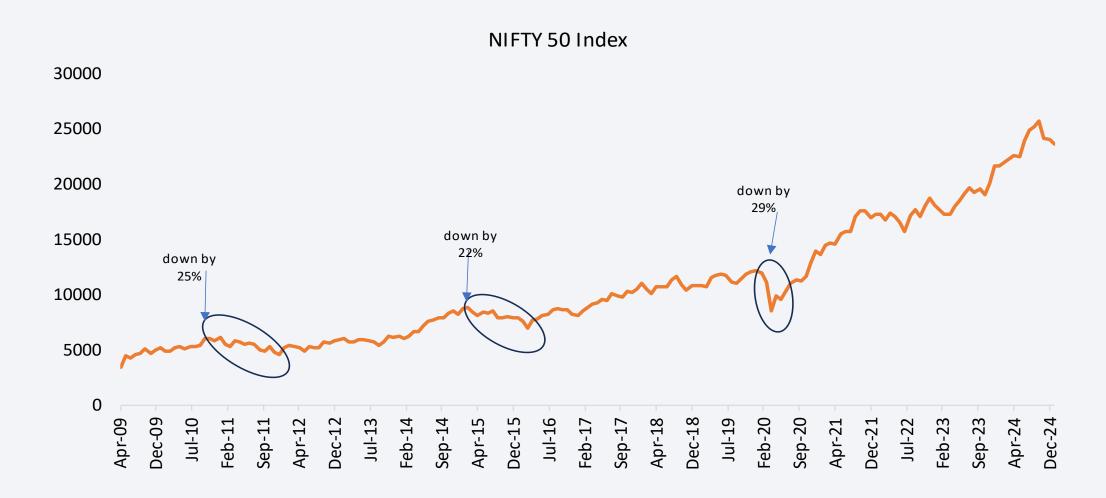
-30 to -60

Drawdown of NIFTY 50 Index (1994 - 2009)



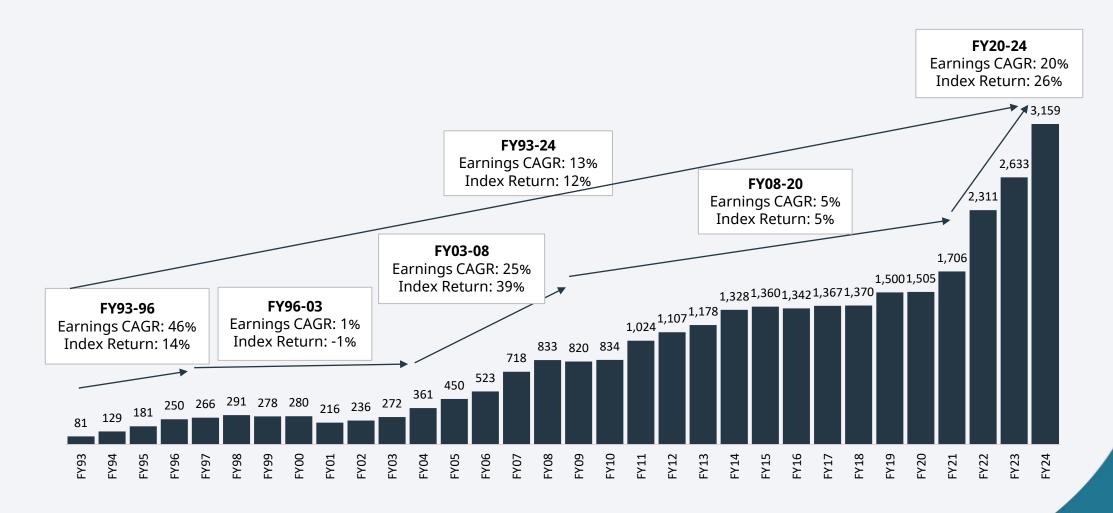


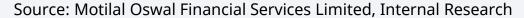
Drawdown of NIFTY 50 Index (2009 - 2024)





S&P BSE Sensex EPS Trend







Indian Equity Market Performance- Rolling

Sensex data since inception

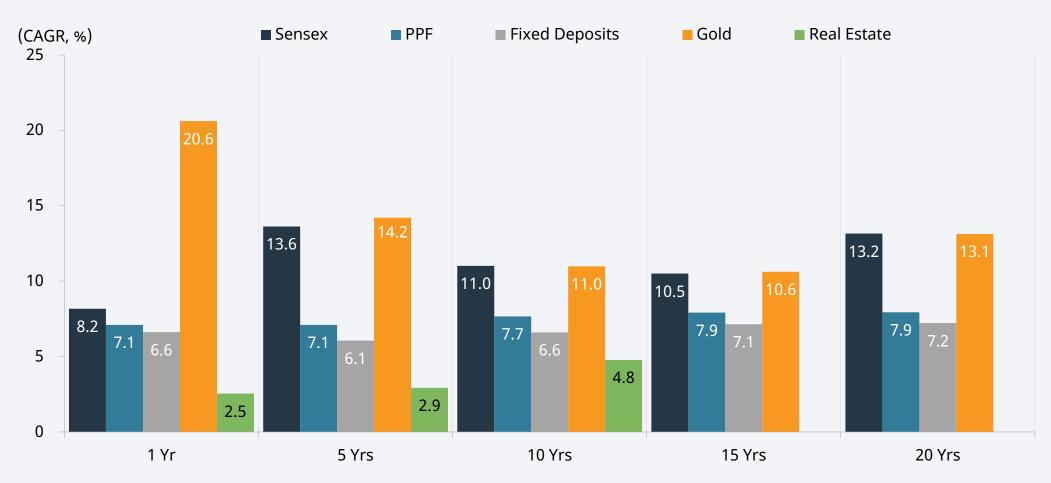
Period	Minimum Returns	Average Returns	Standard Deviation	+ve Returns	-ve Returns	Return to Risk Ratio (Average Returns/Standard Deviation)
1 Year Rolling	-56.1%	18.6%	32.1%	73.5%	26.5%	0.58
3 Year Rolling	-18.5%	15.6%	15.5%	89.1%	10.9%	1.01
5 Year Rolling	-7.9%	15.2%	11.8%	92.8%	7.2%	1.30
7 Year Rolling	-7.6%	15.0%	9.1%	94.8%	5.2%	1.65
10 Year Rolling	-2.8%	14.9%	7.1%	99.2%	0.8%	2.08

Longer the investment is held, lesser the probability of negative returns.

Source: Union AMC Internal Research & Bloomberg; Daily rolling returns are calculated for the period 03-04-1979 to 31-12-2024 by the CAGR approach. Example: For 1 Year Return, the first data point will be CAGR between 01-04-1979 to 01-04-1980, similarly the next data point would be CAGR between 02-04-1979 to 02-04-1980. The last data point would be CAGR between 31-12-2023 to 31-12-2024. Returns are calculated in a similar manner for other time frames (3, 5, 7, and 10 Years). The Index used is BSE Sensex. **Past Performance may or may not be sustained in the future.** Index performance does not signify the performance of any schemes of Union Mutual Fund.



What Returns Did Different Asset Classes Give In The Last 20 Years?



Source: CEIC, Bloomberg, IIFL Research; Data as of December 31, 2024

Fixed Deposits = Source: RBI (top 5 major banks) and Maturity is 1 year deposit.

Note: Bank Fixed deposits upto Rs. 5 lakhs are being insured by Deposit Insurance and Credit Guarantee Corporation (DICGC).



^{*}Note: The House Price Index as released by RBI on a quarterly basis is used for real estate prices. The data is available from 2010 onwards and the latest available data is for Sept 2024.

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THANK YOU

