State of the Market & Outlook

September 2025



Backdrop



Global Equity Market Performance

Global Indices	1M Returns (%) - USD Terms	1M Returns (%) - Local Currency Terms	12M Returns (%) - USD Terms	12M Returns (%) - Local Currency Terms
MSCI World Index	2.5	2.5	14.1	14.1
MSCI Emerging Markets Index	1.2	1.2	14.4	14.4
MSCI EM Asia Index	0.8	0.8	15.3	15.3
MSCI EM BRIC USD	2.8	2.8	16.7	16.7
MSCI India Index	-2.4	-1.7	-10.7	-6.2
Dow Jones Industrial Average	3.2	3.2	9.6	9.6
NASDAQ Composite Index	1.6	1.6	21.1	21.1
Nikkei 225	6.7	4.0	10.0	10.5
CAC 40	1.5	-0.9	6.9	1.0
FTSE 100 Index	2.8	0.6	12.9	9.7
Deutsche Boerse AG German Stock Index DAX	1.7	-0.7	33.9	26.4
Ibovespa Brasil Sao Paulo Stock Exchange Index	9.4	6.3	8.3	4.0
Shanghai Shenzhen CSI 300 Index	11.4	10.3	34.7	35.4
Hang Seng Index	2.0	1.2	39.5	39.4
NSE Nifty 50 Index	-2.1	-1.4	-7.9	-3.2
NIFTY Midcap 100	-3.6	-2.9	-10.6	-6.0
NIFTY Smallcap 100	-4.8	-4.1	-15.1	-10.8

Source: Bloomberg, Data as of 31 Aug 2025.



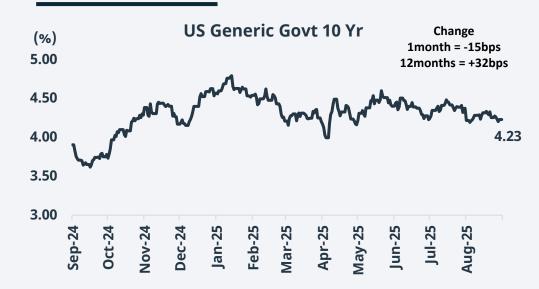
Indian Equity Market Performance

Index	MoM (%)	YoY (%)
NSE Nifty 50	-1.4	-3.2
Auto	5.8	-5.2
Bankex	-3.3	2.9
Capital Goods	-4.1	-10.6
Consumer Durables	2.0	-4.6
Financial Services	-3.8	4.6
FMCG	0.2	-10.5
Healthcare	-3.9	1.0
Industrials	-3.0	-10.8
<u>IT</u>	-1.1	-20.8
Metal	-1.6	-6.4
Oil & Gas	-4.7	-22.6
Realty	-4.5	-17.8
Telecom	-4.5	-16.3
Utilities	-4.5	-21.0

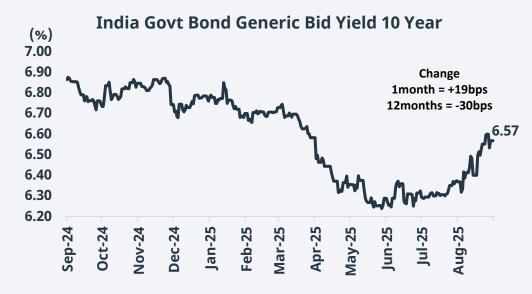
Note: BSE Sectoral Indices, Data as of August 31, 2025.



Key Trends



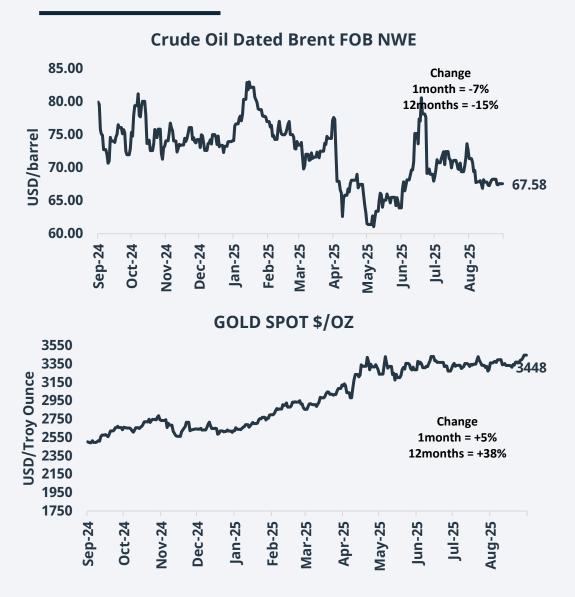


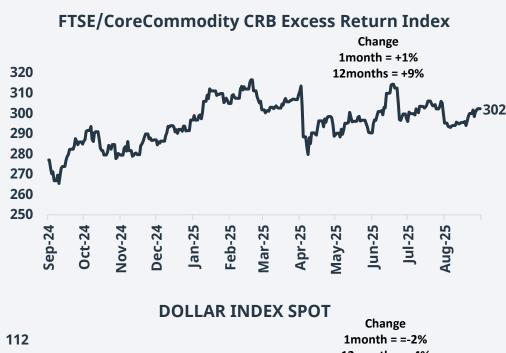


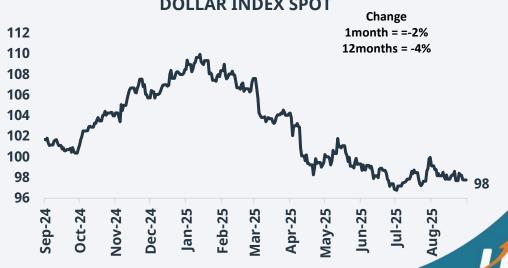




Key Trends

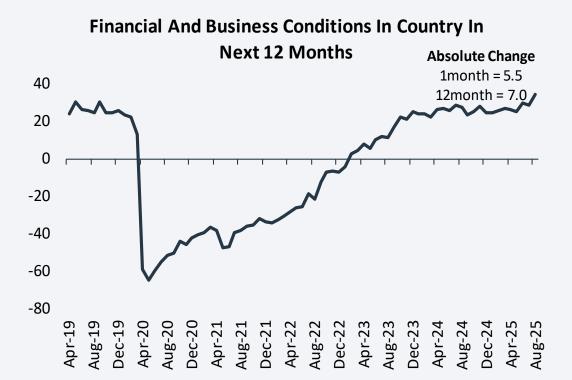




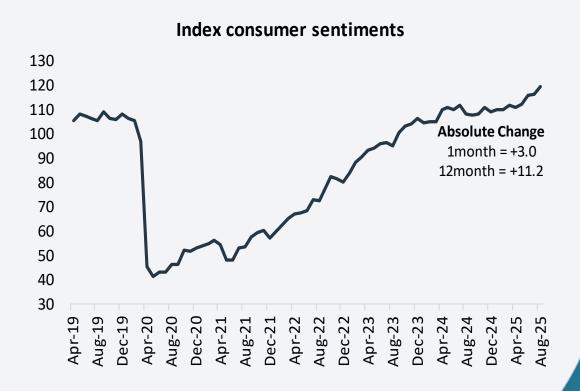




Indian Business Expectations & Consumer Sentiment



Business Conditions - 'Net response' is the difference between the percentage of respondents reporting optimism and those reporting pessimisms. It ranges between -100 and 100. Any value greater than zero indicates expansion/ optimism and values less than zero indicate contraction/ pessimism.



Consumer Sentiment Indices (Base Sep-Dec 2015 = 100)



Outlook



Key Positives & Risks

POSITIVES

- ✓ India's solid relative macro-economic fundamentals
- ✓ High sustainable potential growth rate
- ✓ Robust balance sheets of corporates & banks
- Likely demand boost from tax concessions, broadening welfare payments and GST rate cuts
- ✓ Government and RBI focused on inducing growth
- ✓ Resilient domestic flows

RISKS

- x High tariffs imposed by the US impacts India'scompetitive position in a few labour-intensive sectors
- x Increased supply in response to upturn in equity market can potentially cap returns
- x Volatile geopolitics
- x Competitive welfarism, compulsion of coalition politics

We are likely past the worst in this cycle; but tepid growth and escalated trade tensions may act as key near term hurdles



Key Sectoral Positioning

OVERWEIGHT

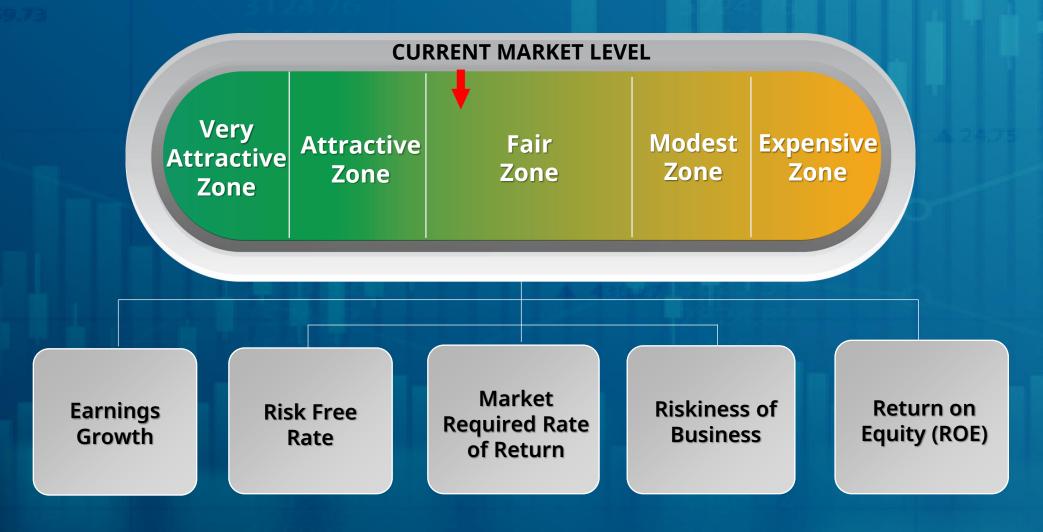
- □ **Consumer Discretionary:** Budget incentives through tax-cuts, GST rate cuts and improving demand may provide attractive risk-reward for the sector
- □ **Capital Goods/Industrials:** Significant under-investing in the past in select sub-segment has exacerbated demand-supply imbalance. Pockets of Power Transmission & Distribution, Defense sector look attractive.
- **Telecom:** Expected Average Revenue Per User increases may lead to higher accruals in profitability and cashflows

UNDERWEIGHT

- ☐ Energy & Utilities: Weak demand environment leading to uncertainty in profitability
- ☐ **Information Technology**: Uncertainty in macro environment and currency levels are key risks though valuations have seen moderate correction.



The Fair Value Spectrum- 5 years view



Source: Union AMC Internal Research, Bloomberg; Data as on August 31, 2025

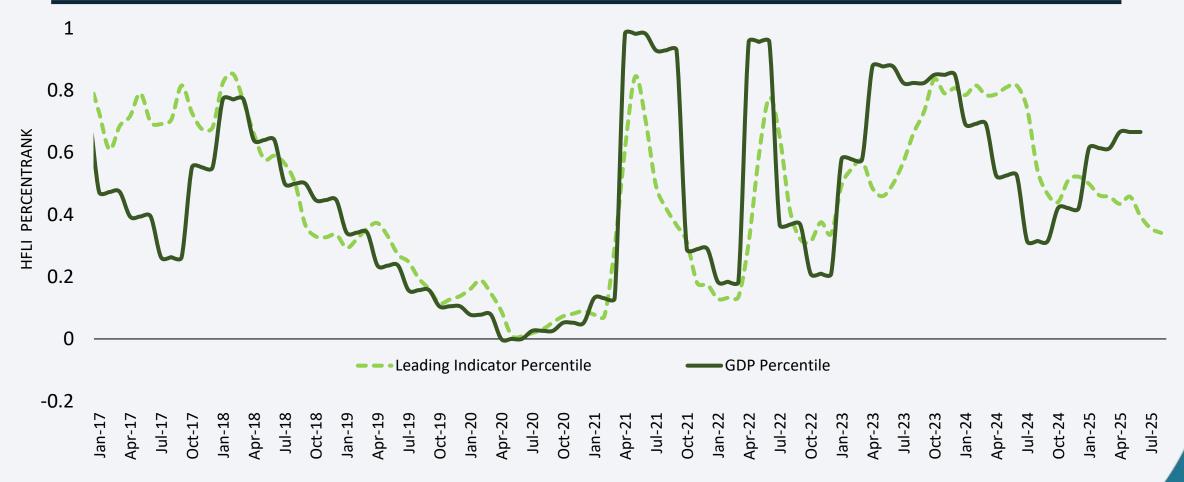
Disclaimer: Past performance may or may not be sustained in future. The Fair Value Spectrum only depicts our Fund House view on the current equity market environment, and should not be construed as any indication of guaranteed returns or future returns. This information alone is not sufficient and should not be used for the development or implementation of an investment strategy. While utmost care has been exercised while preparing the data, the Sponsors/ Asset Management Company/ Trustee Company/ their associates/ any person connected with it, do not warrant the completeness or accuracy of the information and disclaim all liabilities, losses and damages arising out of the use of this information. The recipients of this material should rely on their investigations and take their own professional advice.

Fixed Income Outlook

- ✓ Growth inflation dynamics have turned favorable with lower inflation expectations. The recent series of repo rate cut shall aid in holding up growth.
- ✓ Recent GST Measures: In case there is full pass through of the tax cuts, headline CPI inflation could be lower. RBI had already revised down fiscal 2026 inflation to 3.1% from 3.7% in last MPC. Impact on fiscal deficit is expected to be lower and contained.
- ✓ Real policy rate is expected to remain positive (Repo Rate@5.5%, Projected inflation at 3.1% for FY26)
- ✓ Fiscal deficit to reduce from 4.8% of GDP last fiscal year to 4.4% this fiscal year (Source: Budget documents); latent demand from Banks, growing demand from insurance and pension funds, higher FII inflows from global bond indices inclusion will further support bond prices
- ✓ The Reserve Bank shall continue liquidity management operations in alignment with the monetary policy stance, ensuring that system liquidity remains sufficient to meet the demands of the productive sectors of the economy.
- ✓ The announcement of various liquidity management measures by RBI gives assurance that the liquidity needs of the system shall be addressed adequately.
- ✓ The CRR cut by 100 bps to 3.0%, in four tranches of 25bps each between September and November 2025 will infuse liquidity, aid in rate transmission and support bond markets.
- ✓ Globally other major central bank have already started cutting rates.
- ✓ Geopolitical risks, uncertainty from new US administration, global inflation trajectory, extreme weather conditions, fiscal health of states, sustained elevated food prices remain key risks
- ✓ Actual transmission of rates yet to happen. There is scope for further spread compression.
- Absolute yield levels and spreads seem attractive from a medium to long-term investment horizon. Term spreads have turned attractive. MTM gains to accrue as rates continue to soften and spreads compress over a period of time.



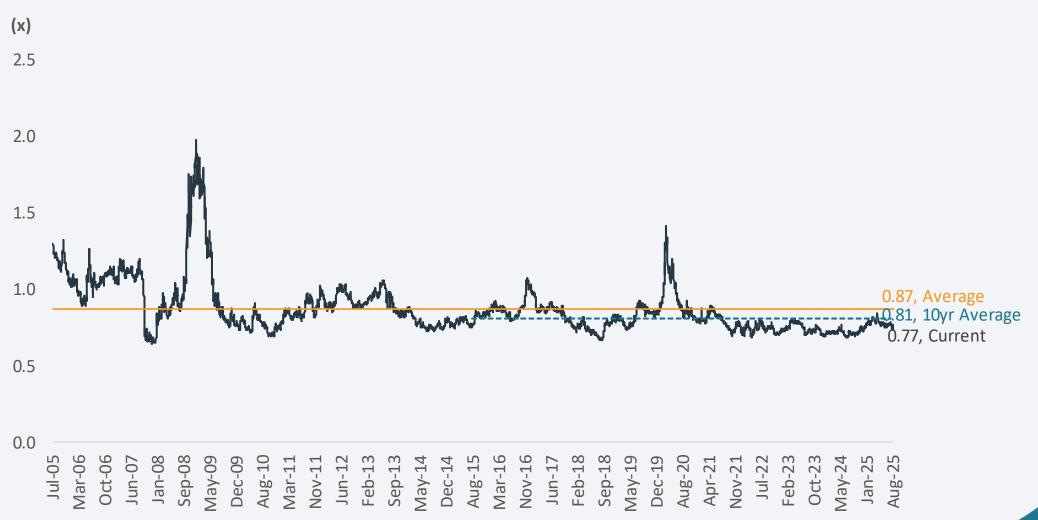
Macro Economic State: In House High Frequency Leading Indicator



- In House High Frequency Leading Indicator: While the GDP numbers are released with a lag of 2 months, our inhouse model created based on leading economic indicators provides information on the state and trajectory of domestic economy with a lead time of about 1-2 months
- This tool acts a guiding tool for fixed income investments.

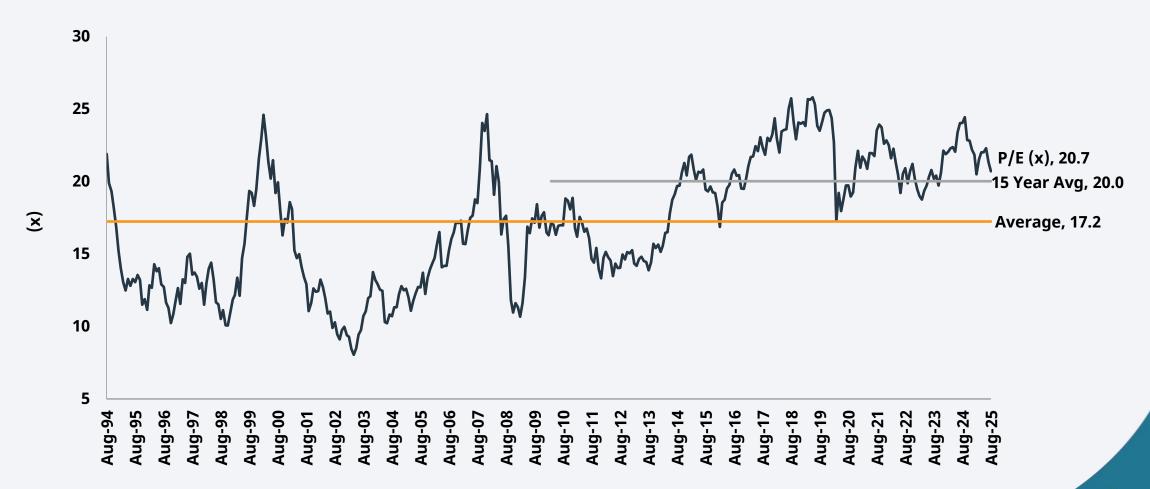


Earnings Yield of Nifty 50 vs 10 Year Gov Bond Yield





SENSEX P/E - 1 Year Forward

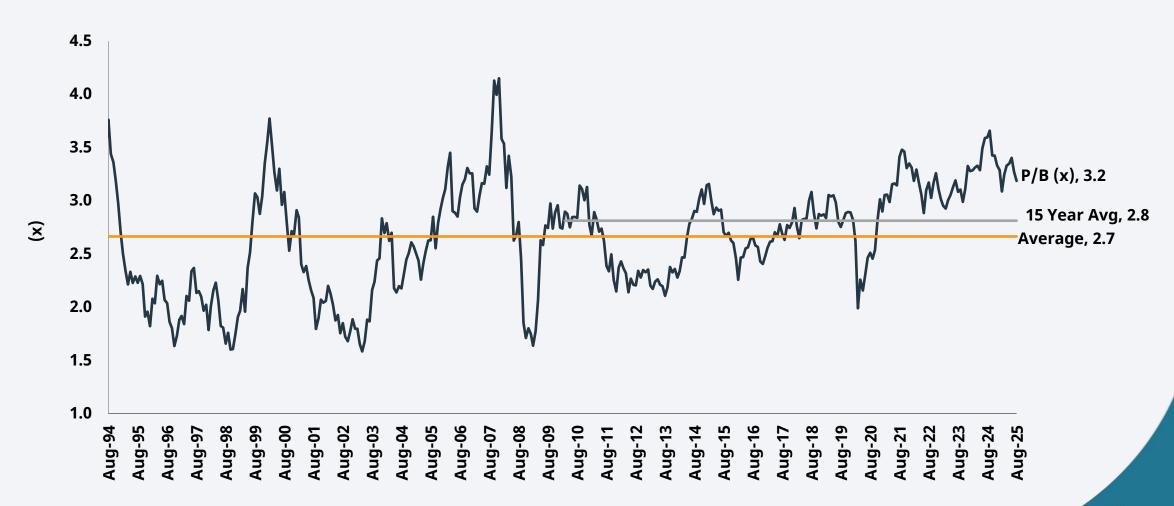


(x) represents times.

Source: Motilal Oswal Financial Services Limited



SENSEX P/B - 1 Year Forward

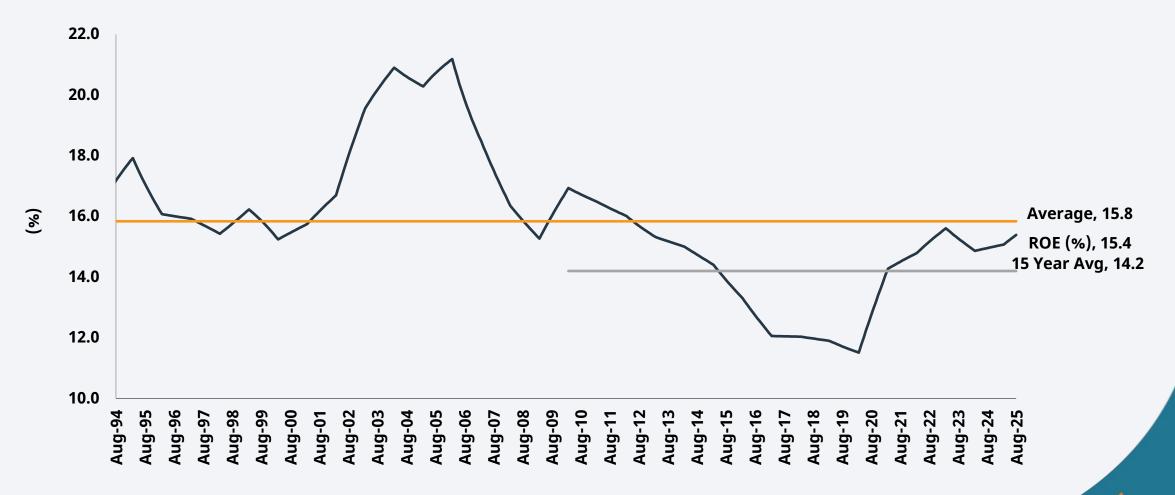


(x) represents times.

Source: Motilal Oswal Financial Services Limited



SENSEX ROE (%) - 1 Year Forward





Source: Motilal Oswal Financial Services Limited

Breakup of Returns - Nifty 50

	Nifty	% change	EPS 1yr Rolling Forward	% change	P/E 1yr Rolling Forward	% change
Now	24,427		1,230		19.9	
1m ago	24,768	-1%	1,220	1%	20.3	-2%
3m ago	24,751	-1%	1,204	2%	20.6	-3%
6m ago	22,125	10%	1,214	1%	18.2	9%
1yr ago	25,236	-3%	1,219	1%	20.7	-4%
3yr ago	17,759	38%	953	29%	18.6	7%
5yr ago	11,388	115%	584	111%	19.5	2%

The above table shows the breakup of Historical Nifty Returns in EPS change and Valuation change

Source: Bloomberg, Data as of August 31, 2025.



Breakup of Returns - Nifty 50: Historical Perspective



Source: Bloomberg, Data as of August 31, 2025.

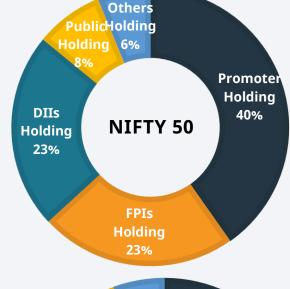


Demand & Supply of Equities

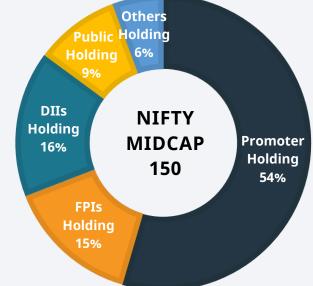


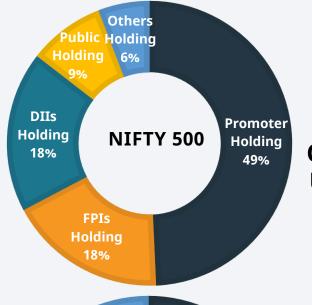
Who Owns Corporate India?

Market Capitalisation: USD 2.4 trillion

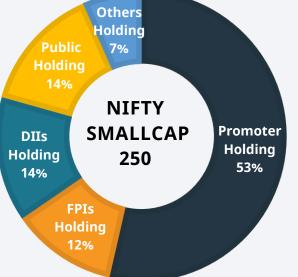


Market Capitalisation: USD 1.0 trillion





Market Capitalisation: USD 4.8 trillion

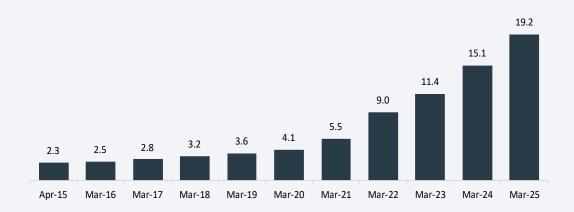


Market Capitalisation: USD 0.6 trillion



Growing Salience of Domestic Investors

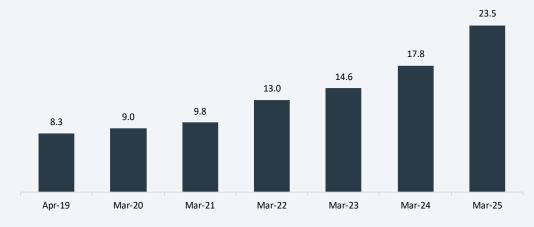
Number of Investors Accounts - Demat Accounts (in Crs)



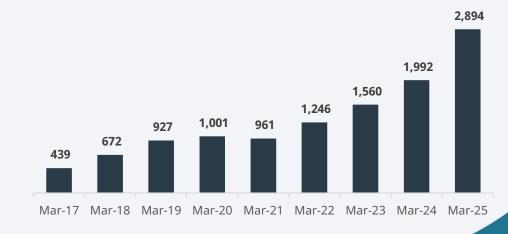
No. of SIP Accounts in Lakhs



MF - No. of Folios (in Crs)

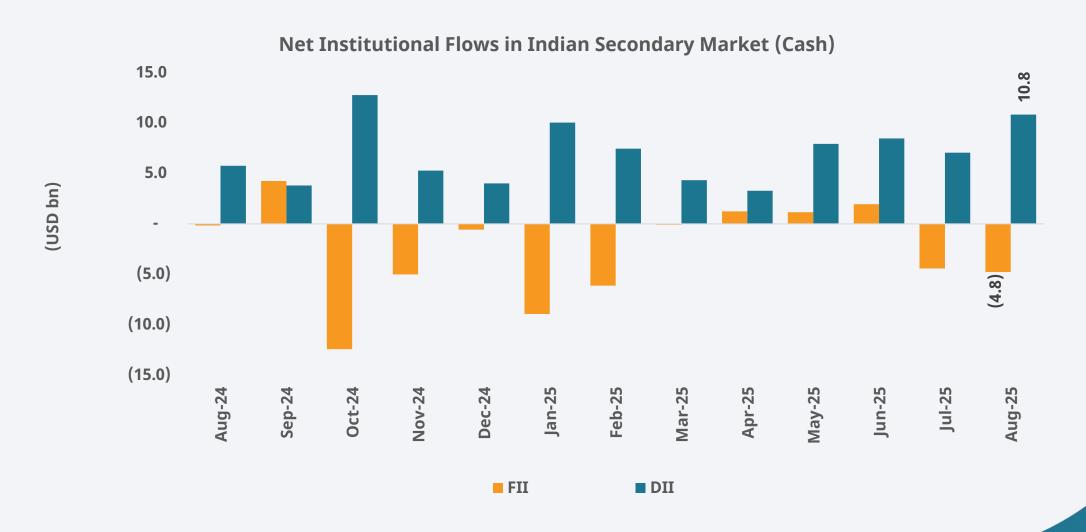


Annual - SIP Contribution (Rs. bn)





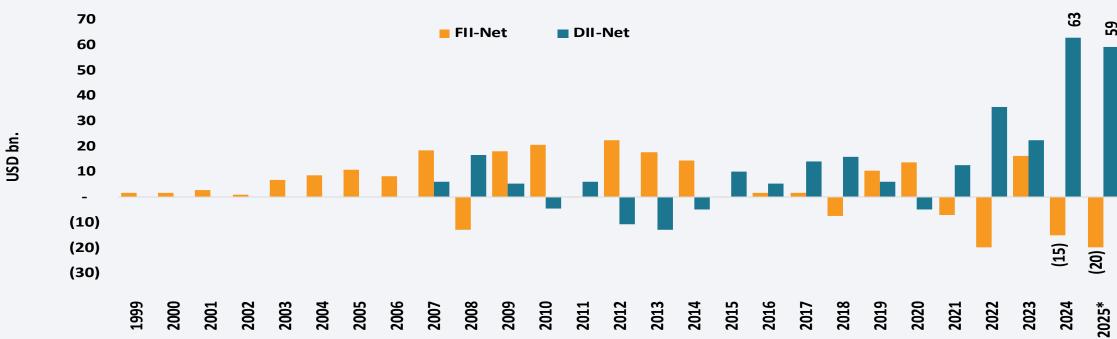
Demand: Monthly Institutional Flows Data





Demand: Annual Institutional Flows Data





	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008
FII % of Mkt cap**	NA	0.8%	2.1%	0.6%	4.2%	3.3%	2.7%	1.4%	1.8%	-1.2%
DII % of Mkt cap**	NA	NA	NA	NA	NA	NA	NA	NA	0.6%	1.6%
	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
FII % of Mkt cap**	2.0%	1.5%	0.0%	2.0%	1.6%	1.1%	0.0%	0.1%	0.1%	-0.3%
DII % of Mkt cap**	0.6%	-0.3%	0.4%	-0.9%	-1.2%	-0.4%	0.7%	0.4%	0.7%	0.7%
	2019	2020	2021	2022	2023	2024	2025*			
FII % of Mkt cap**	0.5%	0.7%	-0.2%	-0.6%	0.5%	-0.3%	-0.6%			
DII % of Mkt cap**	0.3%	-0.2%	0.4%	1.1%	0.6%	1.2%	1.8%			



New Supply

Year	IPOs (\$ bn)	FPO (\$ bn)	QIPs (\$ bn)	Right issue (\$ bn)	SME IPOs (\$ bn)	Growth Capital (\$ bn)	OFS (\$ bn)	India Promoter/VC/ PE Sell downs* (\$ bn)	Free Float Increase (\$ bn)	Total (\$ bn)
2012	1.3	0.0	0.9	1.4	0.0	4	4.6	0.0	5	8
2013	0.2	1.1	1.5	0.7	0.1	4	4.4	0.8	5	9
2014	0.2	0.1	5.2	0.7	0.0	6	0.8	2.8	4	10
2015	2.1	0.0	3.0	2.0	0.0	7	5.6	5.7	11	18
2016	4.0	0.0	0.7	0.3	0.1	5	1.9	2.6	5	10
2017	10.4	0.0	8.7	1.0	0.3	20	5.0	13.0	18	38
2018	4.7	0.0	2.5	2.9	0.3	10	5.3	5.5	11	21
2019	1.8	0.0	5.0	<i>7.5</i>	0.1	14	8.6	10.7	19	34
2020	3.6	2.0	10.9	8.6	0.0	25	2.8	15.9	19	44
2021	16.0	0.0	5.7	3.7	0.1	26	3.1	15.1	18	44
2022	7.6	0.0	1.5	0.5	0.2	10	1.4	9.9	11	21
2023	6.0	0.0	6.3	0.9	0.6	14	2.3	20.2	23	36
2024	19.0	2.2	16.2	2.6	1.0	41	3.6	32.5	36	77
2025**	8.3	0.0	6.7	1.7	0.8	17	1.6	19.0	21	38



Supply & Institutional Demand

Year	Institutional Demand-Secondary Market (FII & DII) (\$ bn)	New Supply (\$ bn)
2012	12	8
2013	5	9
2014	9	10
2015	10	18
2016	7	10
2017	16	38
2018	8	21
2019	16	34
2020	9	44
2021	6	44
2022	16	21
2023	38	36
2024	48	77
2025 (upto Aug 2025)	39	38



Long Term Historical Market Trends

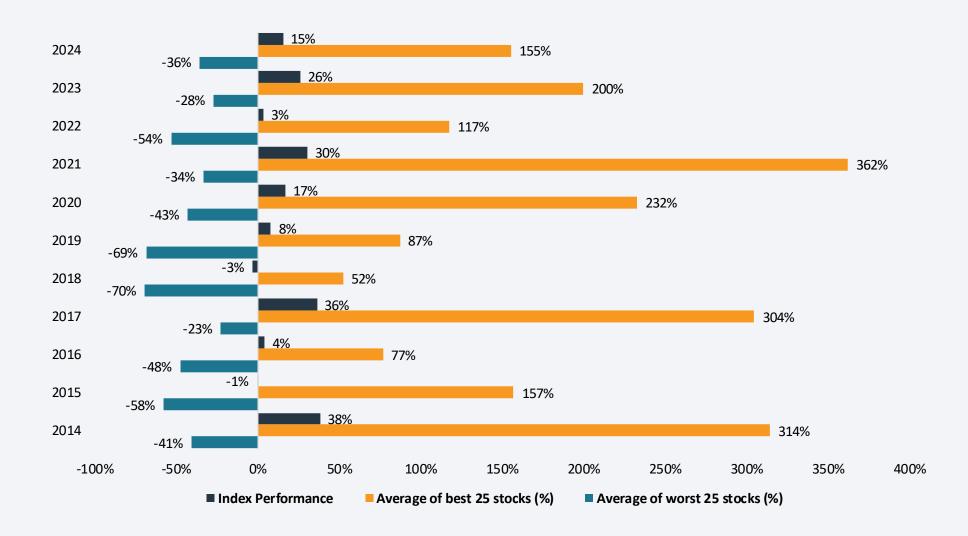


Evolution Of Sensex

1986 (January)	1996 (March)	2006 (March)	2016 (March)	2025 (March)
ACC	ACC	ACC	Adani Ports & Special Economic Zone	Adani Ports & Special Economic Zone
Ballarpur Industries	Aditya Birla Nuvo	Ambuja Cements	Asian Paints	Asian Paints
Bharat Forge	Ballarpur Industries	Bajaj Holdings & Investment (Bajaj Auto)	Axis Bank	Axis Bank
Bombay Dyeing	Bharat Forge	BHEL	Bajaj Auto	Bajaj Finance
Ceat	Bombay Dyeing	Bharti Airtel	Bharti Airtel	Bajaj Finserv
Century Textiles	Ceat	Cipla	BHEL	Bharti Airtel
Grasim Industries	Century Textiles	Dr Reddy's Laboratories	Cipla	Eternal
Great Eastern Shipping	Cummins India	Grasim Industries	Coal India	HCL Technologies
GSK	Futura Polyesters	HDFC Bank	Dr Reddy's Laboratories	HDFC Bank
Guj. State Fertilizers	Glaxosmithkline	Hero MotoCorp	GAIL India	Hindustan Unilever
Hindustan Aluminium	Grasim Industries	Hindalco Industries	HDFC	ICICI Bank
Hindustan Lever	Great Eastern Shipping	Hindustan Unilever	HDFC Bank	IndusInd Bank
Hindustan Motors	Gujarat State Fertilizers & Chem	HDFC	Hero MotoCorp	Infosys
Indian Hotels Co	Hindalco Industries	ICICI Bank	Hindustan Unilever	ITC
Indian Organics	Hindustan Motors	Infosys	ICICI Bank	Kotak Mahindra Bank
Indian Rayon	Hindustan Unilever	ITC	Infosys	Larsen & Toubro
ITC	Indian Hotels Co	Larsen & Toubro	ITC	Mahindra & Mahindra
Kirloskar Cummins	ITC	Maruti Suzuki India	Larsen & Toubro	Maruti Suzuki India
Larsen & Toubro	Larsen & Toubro	NTPC	Lupin	Nestle India
Mahindra & Mahindra	Mahindra & Mahindra	ONGC	Mahindra & Mahindra	NTPC
Mukand Iron	Mukand	Ranbaxy Laboratories	Maruti Suzuki India	Power Grid Corp of India
Nestle	Nestle India	Reliance Industries	NTPC	Reliance Industries
Peico Electronics	Philips Electroics India	Reliance Infrastructure	ONGC	State Bank of India
Premier Auto	Premier	Satyam Computer Services	Reliance Industries	Sun Pharmaceutical Industries
Reliance Industries	Reliance Industries	State Bank of India	State Bank of India	Tata Consultancy Services
Siemens	Siemens	Tata Consultancy Services	Sun Pharmaceutical Industries	Tata Motors
Tata Motors	Tata Motors	Tata Motors	Tata Motors	Tata Steel
Tata Power	Tata Power	Tata Power	Tata Steel	Tech Mahindra
Tata Steel	Tata Steel	Tata Steel	Tata Consultancy Services	Titan
Voltas	Voltas	Wipro	Wipro	UltraTech Cement



Dispersion of Stocks Returns





Return Distribution - Sensex

Historically, Indian Equities (represented by Sensex) have delivered positive returns in 35/45 years. 14

Average

	Average 14		
			15
		# +ve	24
			2
		2024	8
		2023	19
		2022	4
		2021	22
		2020	16
		2019	14
		2018	6
		2017	28
		2016	2
-14		2014	30
-16		2013	9
9		2012	26
		2010	17
		2004	13
-5		2002	4
-25		1997	19
-18		1994	17
-21		1993	28
-16		1989	17
-1		1984	7
-21		1983	7
-16		1982	4
-1		1980	25
%		Year	%
to 0		0 to	30
	-16 9 -5 -25 -18 -21 -16 -1 -16 -1	-16 9 -5 -25 -18 -21 -16 -1 -21 -16 -1 -16 -1	Median #+ve 2025* 2024 2023 2022 2021 2020 2019 2018 2017 2016 -14 -16 9 2013 9 2012 2010 2004 -5 2002 -25 -18 1997 -18 1994 -21 1993 -16 1989 -1 1984 -21 1983 -16 1982 -1 1980 Year

Average Median #+ve	45 47 7			
2007	47			
2006	47			
2005	42			
1992	37			
1990	35			
1988	51			
1981	54			
Year	%			
30 to 60				

Median #+ve	81 5
2009	81
2003	73
1999	64
1991	82
1985	94
Year	%
>	60

79

Average

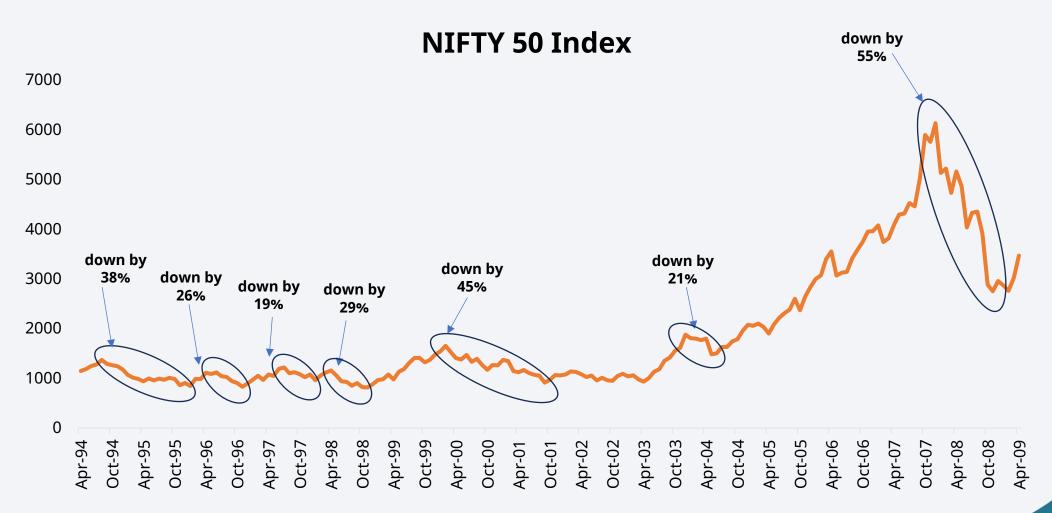
2008 % Year -30 to -60

-ve

1

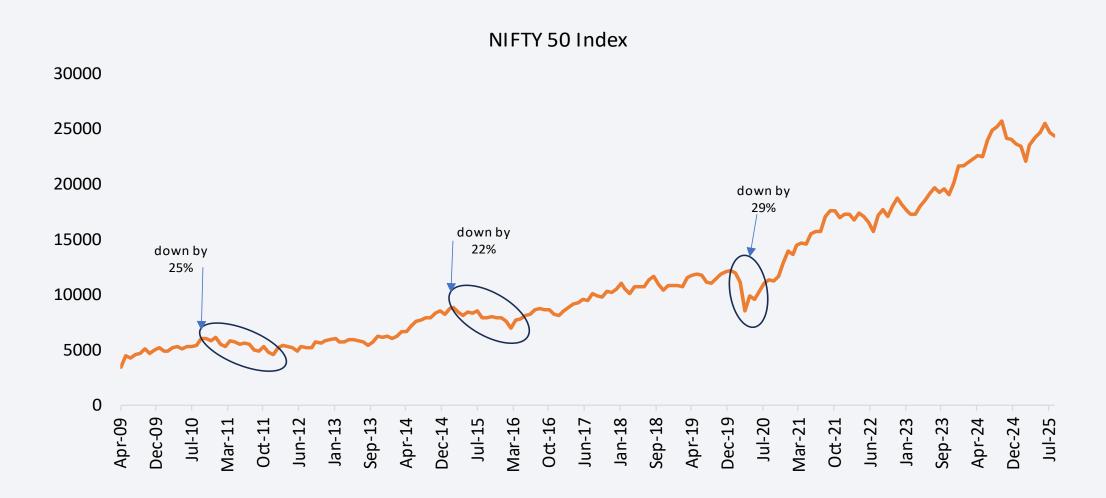
Source: Bloomberg, Internal Research; *Data till August 31, 2025.

Drawdown of NIFTY 50 Index (1994 - 2009)



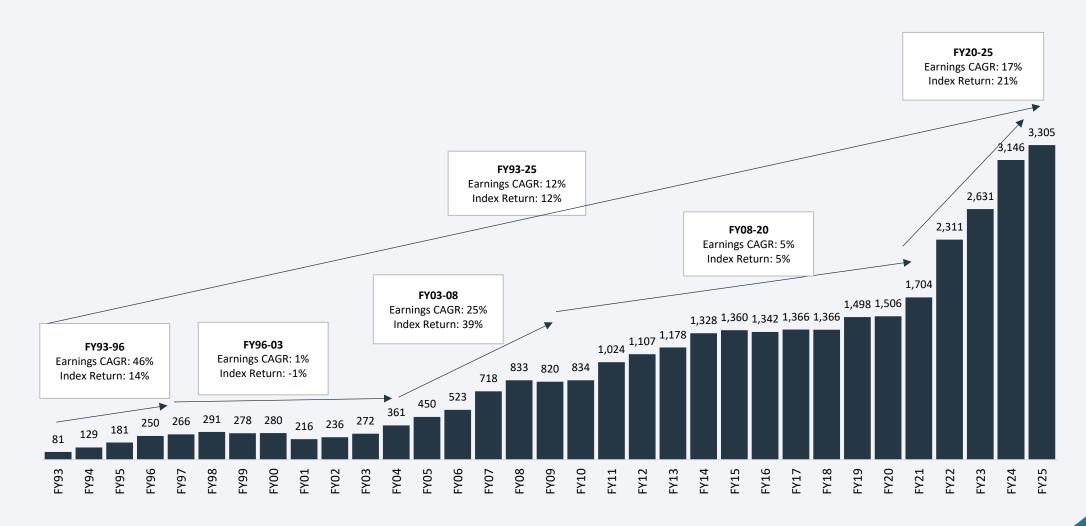


Drawdown of NIFTY 50 Index (2009 - 2025)





S&P BSE Sensex EPS Trend







Indian Equity Market Performance- Rolling

Sensex data since inception

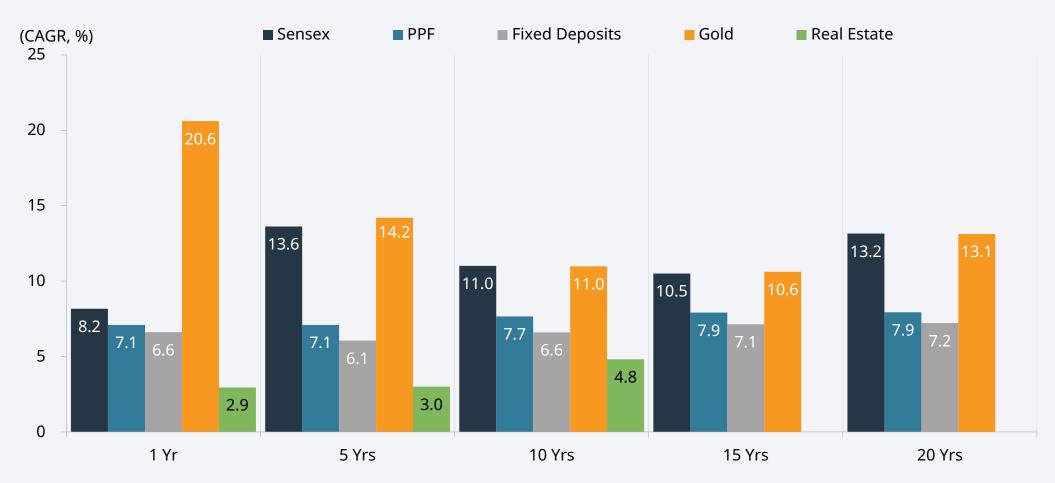
Period	Minimum Returns	Average Returns	Standard Deviation	+ve Returns	-ve Returns	Return to Risk Ratio (Average Returns/Standard Deviation)
1 Year Rolling	-56.1%	18.4%	31.9%	73.8%	26.2%	0.58
3 Year Rolling	-18.5%	15.6%	15.4%	89.3%	10.7%	1.01
5 Year Rolling	-7.9%	15.3%	11.7%	92.9%	7.1%	1.31
7 Year Rolling	-7.6%	14.9%	9.0%	94.9%	5.1%	1.66
10 Year Rolling	-2.8%	14.8%	7.1%	99.2%	0.8%	2.08

Longer the investment is held, lesser the probability of negative returns.

Source: Union AMC Internal Research & Bloomberg; Daily rolling returns are calculated for the period 03-04-1979 to 29-08-2025 by the CAGR approach. Example: For 1 Year Return, the first data point will be CAGR between 01-04-1979 to 01-04-1980, similarly the next data point would be CAGR between 02-04-1979 to 02-04-1980. The last data point would be CAGR between 29-08-2024 to 29-08-2025. Returns are calculated in a similar manner for other time frames (3, 5, 7, and 10 Years). The Index used is BSE Sensex. **Past Performance may or may not be sustained in the future.** Index performance does not signify the performance of any schemes of Union Mutual Fund.



What Returns Did Different Asset Classes Give In The Last 20 Years?



Source: CEIC, Bloomberg, IIFL Research; Data as of December 31, 2024

Fixed Deposits = Source: RBI (top 5 major banks) and Maturity is 1 year deposit.

Note: Bank Fixed deposits upto Rs. 5 lakhs are being insured by Deposit Insurance and Credit Guarantee Corporation (DICGC).



^{*}Note: The House Price Index as released by RBI on a quarterly basis is used for real estate prices. The data is available from 2010 onwards and the latest available data is for Dec 2024.

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THANK YOU

